

Press Release

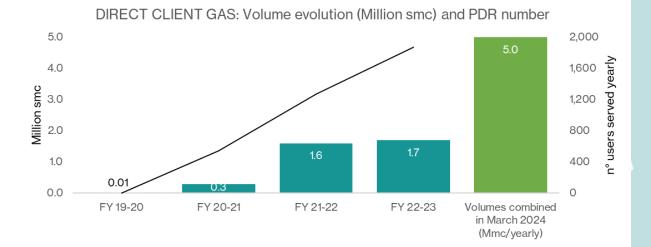
eVISO EXCEEDS 5 MILLION CUBIC METRES OF GAS UNDER MANAGEMENT IN THE DIRECT CHANNEL IN MARCH, +200% COMPARED TO DECEMBER 2023, EQUIVALENT TO AN ANNUAL TURNOVER OF MORE THAN € 4 MILLION

DATA PROVIDED BY THE INTEGRATED INFORMATION SYSTEM (PUBLIC BODY)

Saluzzo (CN), 12 March 2024 – eVISO S.p.A. (simbolo: EVISO) – *COMMOD-TECH company, listed on the EGM, with a proprietary artificial intelligence infrastructure that operates in the raw materials sector (electricity, gas, apples)* – communicates the data provided by the Integrated Information System (SII) - public body that manages the information flows related to the electricity and gas markets - relating to the annual GAS consumption volumes of the direct user park combined with eVISO in March 2024.

Thanks to the strengthening of the commercial network, the Company has significantly increased the total volumes combined with eVISO in the GAS segment for direct users to 5 million cubic meters (Mmc), equivalent to an annual turnover of more than \notin 4 million¹. The data highlights a growth of 200% compared to what was recorded in the entire financial year July 2022 - June 2023 equal to 1.7 Mcm, a volume already balanced in just six months as shown by the 1.6 Mcm disbursed in the first half of 2023/2024 (July – December 2023), representing a real change of pace in the development of the segment.

Below is a graph aimed at highlighting the significant growth recorded by eVISO in the GAS segment (direct users) in terms of sales volumes and users served from the year of listing (FY 19/20).



The first four columns show the data of historical volumes disbursed in each individual financial year, from the listing year FY 19/20 to the last financial year ending 30 June 2023. The last column shows volumes combined to eVISO in March 2024 in the direct channel, equal to 5 million cubic meters, which

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¹ Estimated potential turnover value calculated on the basis of the average gas price recorded in the months of July-December 2023, reduced as a precaution by 10%.



are three times greater than the volumes recorded in the year ended June 30, 2023. The line reports the number of utilities served (PDR) in each year, also growing strongly in the period considered.

In September 2023, <u>eVISO also successfully launched the gas supply service for resellers</u>, thus taking a significant step towards creating a complete energy ecosystem.

The energy channel volumes are in line with the data reported in February 2024 for direct customers and in December 2023 for reseller customers.

Franco Pancino, Commercial Director of eVISO, commented: "The commercial network continues its expansion strategy both at the level of penetration in the historical areas of eVISO such as the province of Cuneo and the province of Turin, both geographically with the opening of the province of Imperia. Thanks to an important training work, the sales team has started to combine in a structured way the power offer with the gas offer. This bundled offer is very convincing, and I am confident that the results achieved so far are just the stepping stone to reaching ever more important heights in our next fiscal year".

This press release is available in the Investor Relations section of the website <u>www.eviso.ai</u>. For the transmission of Regulated Information, the Company uses the EMARKET SDIR dissemination system available at <u>www.emarketstorage.com</u>, managed by Teleborsa S.r.l. - with headquarters Piazza di Priscilla, 4 - Rome - following the authorization and CONSOB resolutions n. 22517 and 22518 of 23 November 2022.

About eVISO

eVISO is a COMMOD-TECH that has developed an artificial intelligence platform that creates value in the raw materials market, currently 3: power, gas and fresh apples. In the power segment, eVISO provides power-tech services (technology and electricity) in Italy along the entire value chain: through the direct channel (B2B and B2C), to other operators in the electricity market (B2B2C) and also upstream to producers of renewable energy throughout the Italian territory. In the direct channel, eVISO serves approximately 20,000 users: small and medium enterprises (SMEs), farms, shops and restaurants in Low Voltage and Medium Voltage. In the indirect channel (B2B2C), eVISO serves over 100 competitors and almost 400,000 users throughout Italy. For info: https://www.eviso.ai/

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