



# NON-AUDITED FINANCIAL RESULTS

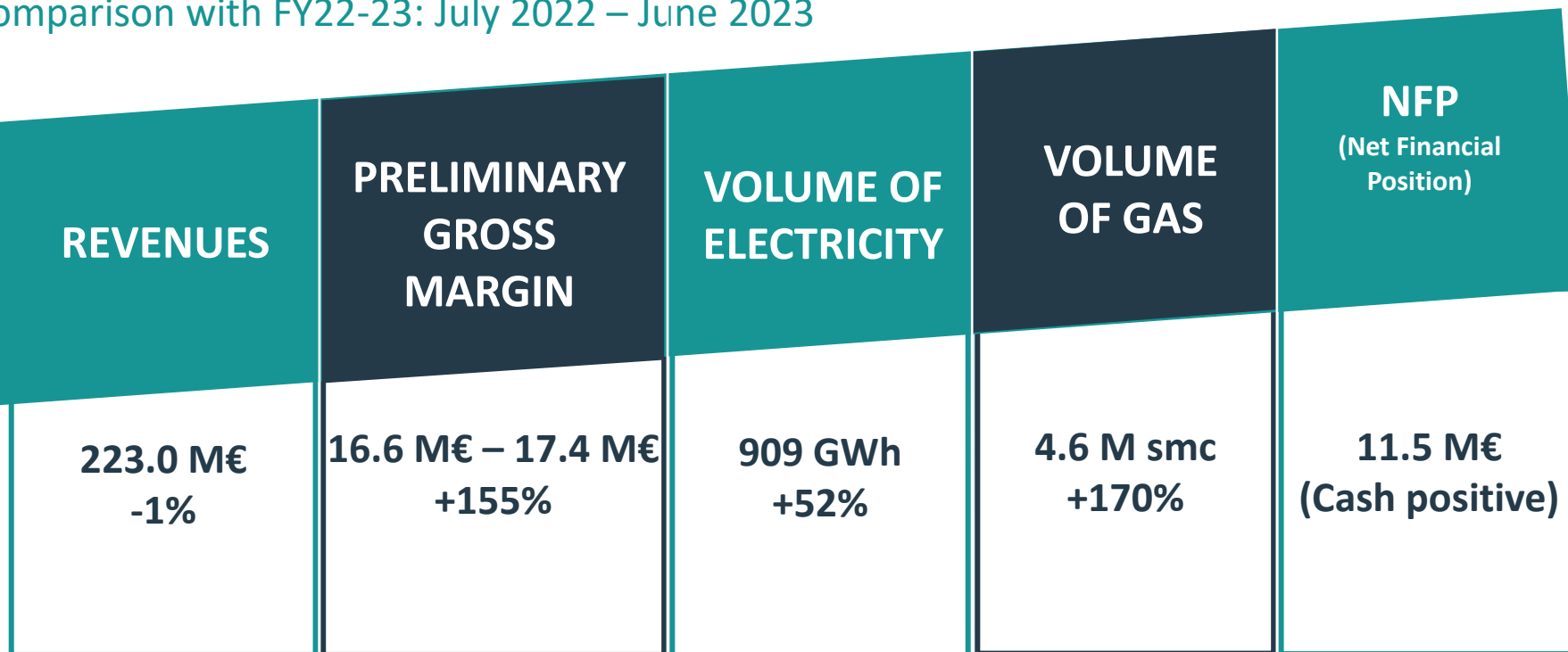
FY 23-24: JULY 2023 – JUNE 2024  
September 4th, 2024



# MAIN INDICATORS FY23-24

Comparison with FY22-23: July 2022 – June 2023

1/2



## RESELLERS CLIENTS

**614 GWh**  
+60% YoY

## DIRECT CLIENTS

**295 GWh**  
+39% YoY

# MAIN INDICATORS FY23-24

2/2

Comparison with FY22-23: July 2022 – June 2023

No. Of total USERS*	Collection point (POD electricity)	Collection point (PDR GAS)	No. of RESELLER SERVED	No. Of SUPPORT SERVICES
545,000 +35%	201,000 +35%	3,466 +127%	94	50,465 +4%

## RESELLERS CLIENTS

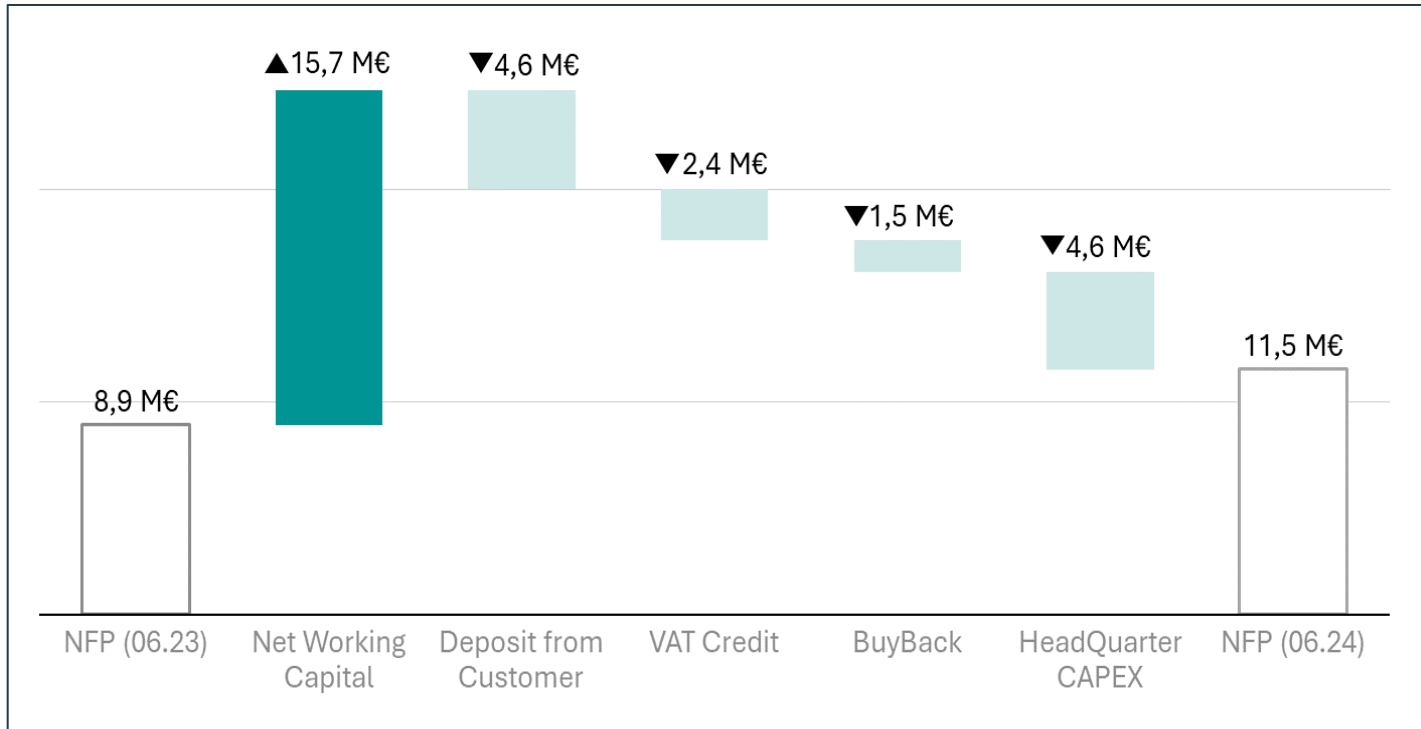
**180,000 Collection Point (POD)**  
+34% YoY

## DIRECT CLIENTS

**21,000 Collection Point (POD)**  
+31% YoY

\* Rolling 12 months

# Bridge Net Financial Position FY23-24



The NFP from June 30, 2023 to June 30, 2024 changed as follows:

- positively by **€15.7 million** related to the **improvement in working capital**;
- negatively by the **reduction of €4.6 million in security deposits**, following the realignment of guarantee requests to the price of energy;
- **negatively by €2.4 million in VAT credit**;
- **negatively by the increase in buyback** activity of approximately **€1.5 million**;
- negatively by the **increase of €4.6 million related to the investment in the property owned**.

**RATING (21 December 2023)**

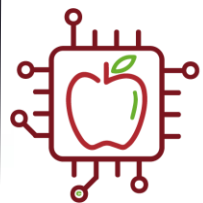
**A3.1 (Cerved Rating Agency)  
= A-(S&P'sand FITCH)  
A3 (MOODY'S)**



# MAIN INDICATORS FY23-24

Apple marketplace: July 2023 – June 2024

Traded Tons (apples)	Limit Orders: ask volume	Revenues	Average traded price
127	40,000 Tons + 34% (compared to FY22-23)	0.1 M€	984 €/Ton



# SmartMele



# Last news



7<sup>th</sup> May 2024

eVISO exceeds 1,200 GWh of power volumes under management in May, +16% compared to December 2023, equivalent to an annual turnover of 260 €M



4<sup>th</sup> July 2024

eVISO: start of validation phase of the proprietary “GIRO” technology which transforms sporting activities into electricity



5<sup>th</sup> August 2024

eVISO signs contract for over 2 million cubic meters of gas with industrial users, also opening up the market for gas-industrial consumers



20<sup>th</sup> June 2024

eVISO: Extraordinary shareholders’ meeting. Introduction of the multiple vote



1<sup>st</sup> August 2024

eVISO: international agreement signed for the supply of apples intended for industry for a turnover of approximately 1 million euros in two years



The logo features the word "eVISO" in a bold, sans-serif font, with the "e" in teal and "VISO" in dark blue. Below it, "AI" is written in a large, stylized teal font, and "FOR COMMODITIES" is in a smaller, dark blue font to the right.

**eVISO**  
**AI** FOR  
COMMODITIES

The website address is displayed in a teal, sans-serif font at the bottom center of the page.

[www.eviso.ai](http://www.eviso.ai)