

Press Release

eVISO: INTEGRATION OF THE ENTIRE GAS SUPPLY CHAIN COMPLETED

Saluzzo (CN), 25 February 2025 – eVISO S.p.A. (simbolo: EVISO) – COMMOD-TECH company, listed on the EGM, with a proprietary artificial intelligence infrastructure that operates in the raw materials sector (electricity, gas, apples) – announces that it has completed the integration of the entire gas supply chain thanks to an upgrade of the technological platform, directly managing the purchase on the national GME exchange, the transport via the national SNAM network and the physical delivery to industrial, corporate and domestic consumption points (PDR).

Before this significant upgrade of the technological platform, administrative structure and supply chain, eVISO sourced gas through purchases from wholesale operators. Today, eVISO has built solid relationships with the main players in gas distribution, contracting 39 distributors (out of 176 total distributors) that operate in 5,972 Municipalities, or covering 81.5% of the national territory served by the gas network.

At a logistics level, eVISO has obtained accreditation to operate on 233 REMI (Regulation and Measurement) cabins, equal to 7.8% of the total cabins suitable for distribution.

This verticalization and diversification will allow eVISO to operate with greater speed, efficiency and quality, favouring the expansion and improvement of its expertise and technological platform.

The complete integration of the gas supply chain will produce immediate effects starting from March 1, 2025, including:

- Reduction of procurement costs within a range of €0.02/m³ to €0.035/m³;
- Improvement of the cash conversion cycle by approximately 30 days, thanks to the transition from a payment system based on advances in the month prior to consumption (month m-1) to payments made in the consumption month (month m) and the following month (month m+1);
- Speed in providing additional services (transfers, connections, etc.) in order to increase both gas
 customers and the number of additional practices processed (gas practices were around 500 in
 FY23/24 compared to about 50,000 electricity practices in the same period).

Direct access to data has also allowed the development and launch, also in the gas segment, of advanced reporting and monitoring services already offered to power customers. Industrial customers who purchase gas from eVISO benefit from a unique reporting and monitoring service in Italy, which leverages the proprietary platform developed over the last 10 years in eVISO.

Carlo Cigna, CTPO of eVISO, stated: "In an increasingly volatile market, the ability to intervene directly in the supply and to exploit diversification represent fundamental advantages, where our technology and expertise can make the difference. In a gas network that is still fragmented compared to the electricity network, the contracts stipulated with distributors, combined with our technologies, will allow us to speed up and optimize interactions, responding with the quality and timing that distinguish us to the needs of our customers".



Gianfranco Sorasio, CEO of eVISO, added: "The company has chosen to enter the gas segment with determination. Today we are proud to announce the completion of the integration of the entire value chain. eVISO is now able to source directly from the market or from international wholesalers, selecting the most advantageous conditions, and to supply gas directly to customers, thus ensuring maximum flexibility and efficiency".

eVISO will continue to invest in the development of innovative solutions for the energy market, consolidating its position as a leading technological player in the sector.

This press release is available in the Investor Relations section of the website www.eviso.ai.

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About eVISO

eVISO is a COMMOD-TECH that has developed an artificial intelligence platform that creates value in the raw materials market, currently 3: power, gas and fresh apples. In the power segment, eVISO provides power-tech services (technology and electricity) in Italy along the entire value chain: through the direct channel (B2B and B2C), to other operators in the electricity market (B2B2C) and also upstream to producers of renewable energy throughout the Italian territory. In the direct channel, eVISO serves approximately 20,000 users: small and medium enterprises (SMEs), farms, shops and restaurants in Low Voltage and Medium Voltage. In the indirect channel (B2B2C), eVISO serves over 100 competitors and almost 400,000 users throughout Italy. For info: https://www.eviso.ai/

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