



Press release

EVISO: 52,898 PODS ACQUIRED IN JUST 5 MONTHS SINCE JANUARY 2021 (+193%) ESTIMATED ADDITIONAL ANNUAL SUPPLY OF 206 GWH RESULT ACHIEVED THANKS TO PLATFORM SCALABILITY

Saluzzo (CN), May 12, 2021 - eVISO - a company that has developed an artificial intelligence platform that creates value on the market of physical commodities with actual delivery - announces that it has reached **52,898** new **Points of Delivery (POD)** since January 1 of this year; this is a strong acceleration in the POD acquisition process, whereby a **growth of +193%** compared to the second half of the year (July -December 2020) was delivered in just 5 months.

A comparison between the second half of 2020 and the first five months of 2021 shows that the growth in acquisitions has soared. In the first reporting period, eVISO had **27,410** PODs under management between the direct and reseller channels. In the second period concerned, from 1 January 2021 to date, **52,898** new PODs have joined the Saluzzo-based company's supply network, for an **estimated additional annual supply of 206 GWh** (for an estimated annual volume of **€26.9 million in new revenue**).

Specifically, 16,554 new PODs were acquired in May 2021, a record month for eVISO, and will be supplied from June 2021.

Gianfranco Sorasio, CEO of eVISO, stated: *"This seemingly surprising result demonstrates that the value created by eVISO's proprietary technologies is both very attractive to users and extremely scalable. eVISO's platform, thanks to its speed of calculation on huge amounts of variables and its ability to predict consumer behaviour, improves its performance as the number of users increases, thus creating a solid competitive advantage. In the face of these very satisfactory figures, we continue to work to strengthen our leadership in our reference industries, with the aim of expanding operations in the geographies most receptive to our high-tech services."*

Andrea Brignone, Business Developer Manager of the Reseller channel, added: *"Achieving this growth result in such a short time was possible thanks to a unique technology proposition in the national market. Thanks to eVISO's digital platform, resellers can improve their checkout cycle, are faster in customer service and consequently can reduce their operating costs."*

Federica Berardi, CFO of eVISO, added: *"eVISO has the financial, economic and technological soundness to scale rapidly on the Power carrier in Italy. The granting of the A3.1 SAFETY rating issued by CERVED RATING AGENCY, equivalent to class A- (S&P'S and FITCH) and A3 (MOODY'S), certifies that eVISO's proprietary technology has created a reality that is both fast-growing and financially sound, characteristics that are found in international Big Tech."*



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This press release is available at the Company's registered offices and in the Investor Relations section of its website at www.eviso.it. For disclosure of regulated information, the Company will rely on the eMarket SDIR circuit managed by Spafid Connect S.p.A., with registered offices at Foro Buonaparte 10, Milan.

About eVISO

eVISO is an artificial intelligence platform that creates value on the market of physical commodities with actual delivery, characterized by a specified and mandatory delivery date. The Company, with its main office in Saluzzo (CN), is scaling its platform from the energy sector to other segments, channels and commodities. In the energy segment, eVISO supplies electricity throughout Italy, both through the direct channel and by providing services and products to other electricity market players. In the direct channel, eVISO specialises in serving small and medium-sized businesses (SMEs), farms, shops and restaurants in Low and Medium Voltage. In the indirect channel, eVISO provides services and technology to more than 32 competitors with tens of thousands of users under management. Coverage is nationwide with energy supply available across all Italian regions. In addition to buying and selling commodities, the Company also provides A.I. services. With this aim, eVISO internally developed and made available to all industry players an artificial intelligence engine that is able to identify and quantify nested operating costs and support corporate management control: Nestore®. For further information: <https://www.eviso.it/>

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